

# **EXHIBIT 62**

## Message

**From:** incognito-team@google.com [incognito-team@google.com]  
on behalf of Chris Palmer [palmer@google.com]  
**Sent:** 9/25/2014 6:12:05 PM  
**To:** Daniel Connelly [dconnelly@google.com]  
**CC:** Garth Shoemaker [garths@google.com]; Stephan Somogyi [somogyi@google.com]; Mustafa Emre Acer [meacer@google.com]; Joel Weinberger [jww@google.com]; Dominic Battre [battre@google.com]; Jason Woloz [jwoloz@google.com]; Security-PR [security-pr@google.com]; chrome-security [chrome-security@google.com]; Chrome Privacy [chrome-privacy@google.com]; incognito-team [incognito-team@google.com]; Martin Ortlieb [mortlieb@google.com]; Pauline Anthonysamy [anthonysp@google.com]  
**Subject:** Re: [incognito-team] Re: I promise this is my last rant about Incognito :)

On Thu, Sep 25, 2014 at 6:15 AM, Daniel Connelly <dconnelly@google.com> wrote:

> I think we all agree that we have a user education problem that we've found  
> difficult to address. But throwing up our hands and declaring failure, when  
> all we've done is dump some text in front of users and expect them to read  
> it, is, at a minimum, rash and short-sighted. Lots of research has been done  
> in usability and user education, and "give them a user manual" isn't exactly  
> cutting-edge.

I'm not throwing up my hands and declaring failure. I'm saying that our (admirably clear, concise, and accurate) documentation is at odds with the name and icon, and at odds with what an executive says in an acute adversarial scenario. Therefore, we need to harmonize the name + icon, our statements in the press, and our documentation.

The documentation is correct; the implied guarantee of the name + icon – which we know, from painful experience, users \*do\* perceive and expect – is impossible to achieve. Therefore we should harmonize the name + icon \*down\*. So that we don't deceive users, and so that users have less self-deception.

> Lots of things are poorly understood yet provide real value; this is not  
> new. The world is full of ambiguity, and us taking away toys because people  
> don't completely understand them isn't a user-respectful solution.

I'm not saying that we take away the feature of RAM-backed profile data storage; I'm saying that we should label it correctly.

>> The high-order bits are the name "Incognito", and the Spy Guy icon.  
>> Incognito is, regardless of whatever words we say, the Spy Mode that  
>> James Bond would use. If people are only going to "read" 1 or 2 bits  
>> of information, it's going to be those bits.

> I suspect that neither re-branding nor re-iconing will have any effect. It's  
> been more than five years.

Yes, five years of conflict between the high-order bits and the reality of the feature. Five years of users filing confused (and sometimes angry) bug reports. Five years of people operating under a false sense of privacy.

The Incognito name and the Spy Guy icon were cheeky and fun when Chrome was new and directed at power users. Now Chrome is used by 1 billion people from all sorts of backgrounds, speaking all sorts of languages. Cheeky doesn't translate well, and fun is not very fun when a true perception of privacy is the make-or-break feature for cloud services.

PRODBEG: GOOG-BRWN-00457255  
PRODBEGATT:  
PRODEND: GOOG-BRWN-00457255  
PRODENDATT:  
PRODVOL: PROD032  
2nd\_CROSS\_BEGBATES:  
2nd\_CROSS\_ENDBATES:  
AllCustodians: Justin Schuh;Sabine Borsay  
TO: daniel connelly <dconnelly@google.com>  
FROM: chris palmer <palmer@google.com>  
CC: chrome-security <chrome-security@google.com>;chrome privacy <chrome-privacy@google.com>;stephan somogyi <somogyi@google.com>;garth shoemaker <garths@google.com>;dominic battre <battre@google.com>;joel weinberger <jww@google.com>;mustafa emre acer <meacer@google.com>;jason wolo <jwolo@google.com>;security-pr <security-pr@google.com>;-incognito-team <incognito-team@google.com>;pauline anthonysamy <anthonysp@google.com>;martin ortlieb <mortlieb@google.com>  
  
BCC:  
CONFIDENTIALITY: Confidential  
CROSS\_ALLCUSTODIANS: Justin Schuh;Sabine Borsay  
CROSS\_ATTACHMENTNAME:  
CROSS\_BEGATTACH:  
CROSS\_BEGBATES: GOOG-CABR-00351102  
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CROSS\_MESSAGE ID: <CAOUvq23utNHVodkN\_J=y6b3F3LqRdtDiieooxM1PGRXSVaVOsQ@mail.gmail.com>  
CROSS\_OWNER: palmer  
CROSS\_PRODVAL: CROSS-PROD002  
CROSS\_REDACTED: N  
CROSS\_SUBJECT: Re: [incognito-team] Re: I promise this is my last rant about Incognito :)  
CROSS\_TITLE: Re: [incognito-team] Re: I promise this is my last rant about Incognito :)  
CROSS\_TO: daniel connelly <dconnelly@google.com>  
CUSTODIAN/SOURCE: Sabine Borsay  
DATECREATED:

DATELASTMOD: 09/25/2014

DATERCVD:

DATESENT:

DeDupedCustodians:

DOCEXT:

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CROSS\_ILS\_ProdDate: 09/01/2021

MD5 HASH: FA8AA8A17EEBC0601A02BF70D611F592

MessageID:

NATIVEFILE:

Owner: palmer

PAGES:

REDACTED: N

SUBJECT: Re: [incognito-team] Re: I promise this is my last rant about Incognito-  
:)